

Contract Manager

Protecting your interests, and your relationships

We use our expertise and knowledge of your business to ensure you get the right legal protection but also practical, commercial advice. We work with businesses in the long term, and get to know their objectives to help them grow and develop throughout their life cycle.

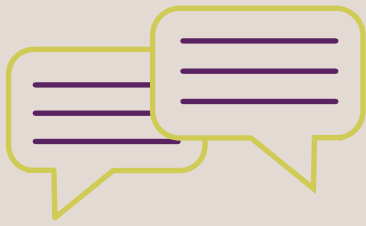
The Contract Manager products give peace of mind that you have managed risk and liability, with an eye to future growth and needs.

It allows you to take control of your own processes and confidently allow your team to do the same. The process becomes more simple and more effective for everyone involved.



Call Ian Grimley on +44 (0)117 9281915 or email him at ian.grimley@roxburghmilkins.com

How does it work?

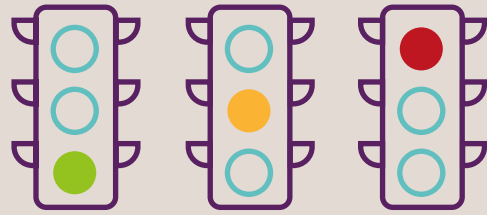


Contract Review

Initial workshops to find out more about your:

- products and services
- customers
- areas of concern/risk

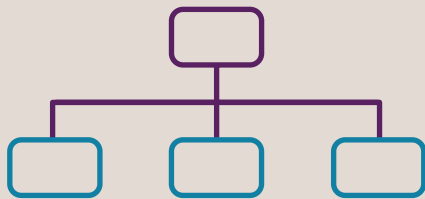
We would then review your standard agreements ensuring they are not only legally up to date but also fit how you do business.



Traffic Light Guide

Prepare a user guide for your contract:

- clause by clause guide, offering alternatives
- explaining where customers may push back
- grades those issues (green - fine, amber - approach with caution, red - escalate)
- allowing your team to do first line support
- we are then available for the red issues that need escalating



Contract Process Design

Helping your team to draw up a contract process to:

- help ensure that all of your sales team are using the contracts correctly and consistently
- address risk management for contracts (issues are properly escalated)
- work alongside the Traffic Light Guide to assist with managing contracts



Contract Management

Storage and management of contracts on our secure platform can:

- provide access to template agreements to named individuals (ensure correct use)
- build a file system allowing you to store drafts and final contracts that are easily accessible
- help to build a reminder system for renewals/cancellations etc.
- speed up the process of setting up data rooms if you are looking at an investment/exit

“What makes Roxburgh Milkins stand out is that they think beyond the legal details and put themselves in our shoes. When we’re dealing with global businesses, it’s vital that we’re prepared and ensure we’ve anticipated any questions. Roxburgh Milkins helps us be on the front foot for that process”

BILL HESLOP, MD LEARNING SCIENCE



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